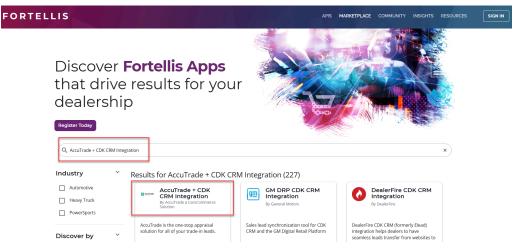


How to: Subscribe to the AccuTrade + CDK CRM Integration

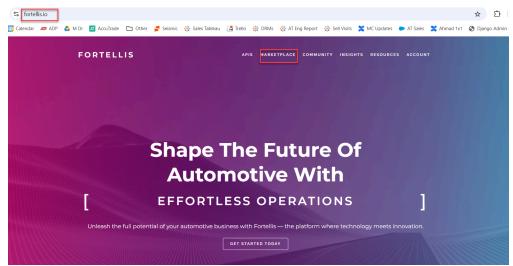
AccuTrade seamlessly integrates with CDK's CRM, capturing every trade-in lead—whether from Cars.com, CarGurus, KBB, Edmunds, your dealer website, or any other source. These leads are automatically available for accurate appraisals within AccuTrade, providing a streamlined and efficient process for you and your team.

Dealer must be an AccuTrade Connected Subscriber.

1. Log-in to https://fortellis.io/ and navigate to the "Marketplace"



2. Search for "AccuTrade + CDK CRM Integration"





3. Click "Activate"

Marketplace > Apps >								
	AccuTrade + CDK CRM Integration							
	Overview	API Integrations	Documentation	Reviews				
			opraisal process for all of your trade-in lead d—whether from Cars.com, CarGurus, KBB,					
0 Customer reviews	AccuTrade seamlessly integrates with CD	K's CRM, capturing every trade-in lea		ls. , Edmunds, your dealer websit				
	AccuTrade seamlessly integrates with CD any other source. These leads are autom	K'S CRM, capturing every trade-in lea atically available for accurate apprais	d—whether from Cars.com, CarGurus, KBB,	ls. , Edmunds, your dealer websit				
0 Customer reviews Activate	AccuTrade seamlessly integrates with CD any other source. These leads are autom your team. Activate this integration to:	K'S CRM, capturing every trade-in lea atically available for accurate apprais cess	d—whether from Cars.com, CarGurus, KBB, als within AccuTrade, providing a streamlin	ls. , Edmunds, your dealer websit				
0 Customer reviews Activate Contact Publisher	AccuTrade seamlessly integrates with CD any other source. These leads are autom your team. Activate this integration to: -Maintain appraisal consistency across th -Rest assur	K'S CRM, capturing every trade-in lea atically available for accurate apprais cess	d—whether from Cars.com, CarGurus, KBB, als within AccuTrade, providing a streamlin	ls. , Edmunds, your dealer websit				

- 4. This will send a notification to the AccuTrade support team (support@accu-trade.com)
- 5. Our team will enable the integration and send you a confirmation email, letting you know it's active
- 6. Leads can be found in the "Prospects" tab of the AccuTrade dashboard
 - a. Details within each Prospect: VIN, mileage (if available), color (if available), Customer Info, Original Source of the lead (CarGurus, AutoTrader, Dealer's Site, etc)
 - b. You can use a filter to better identify these leads using the "From CRM" option

A	Prospects	٠	Prospects								ealer Group	mwAccu-Trac	le-su	8	0
+	All Consumer Prospects		= Filters 2	Search		C	2						⊥	C 1	\$
	Dealer Website		Source	Photo	VIN	Year	Make	Model	Odometer	Offer Value	History	Customer Name Proper	ties Age		Disp
Dashboard	Third Party		KBB Instant Cash Of		2GNFLEEK2C6236158	2012	CHEVROLET	EQUINOX	88,500	\$3,225	C 🔨 C	Akban4137a1 Anbban	20d 07h	1 13m	PROS
Prospects	From CRM		Bing		1N6AD07W47C426797	2007	NISSAN	FRONTIER CREW	97,990	\$5,725	e 🕢 C	Gobi Reg68	21d 12h	າ 13m	PROS
Ê Appraisals	All Service Prospects	- 1	Automotive Master		1HGCV1F3XMA058866	2021	HONDA	ACCORD	29,487	\$21,975	e 🖪 C	Danielle Stanley	22d 03h	1 12m	PROS
nventory			Automotive Master		1HGCV1F17MA023569	2021	HONDA	ACCORD	25,656	\$19,225	c 🕢 C	Rebecca Kendziorski	22d 03h	13m	PROS
farketplace			703Credit.com		WBAVB13596PT26521	2006	BMW	3 SERIES	120,000	\$1,400	e 🔏 C	Test UMO CDK IEM	22d 05h	1 12m	PROS
Auctions			709Credit.com		1C4HJWDG7CL202296	2012	JEEP	WRANGLER UNLI	120,000	\$9,050	- /4 C	Test RKS CDK EQP	22d 05h	1 12m	PROS
å utomation			703Credit.com		JA3AU26U88U043986	2008	MITSUBISHI	LANCER	120,000	\$1,525	c 🗸 C	Test TXN CDK NFD	22d 05h	1 12m	PROS
? Ielp Center			703Credit.com		4M2EU48847UJ01860	2007	MERCURY	MOUNTAINEER	120,000	\$1,975	e 🛛 C	Test IJO CDK OMH	22d 06ł	12m	PRO
			700Crodit.com		1FMCU03158KD30959	2008	FORD	ESCAPE	120,000	\$1,325	a 🛛 C	Test AML CDK BUF	24d 07h	1 13m	PROS
			700Credit.com		3MEHM08ZX9R624765	2009	MERCURY	MILAN	120,000	\$2,500	e 🔏 C	Test PXY CDK HGG	24d 07h	13m	PROS
			703Credit.com		JA3AW56V28U051165	2008	MITSUBISHI	LANCER	120,000	\$14,325	a 🗸 C	Test AJP CDK UVW	24d 09h	1 12m	PROS
			703Credit.com		WAUBA34BXXN045931	1999	AUDI	A6	120,000	N/A	e 🛛 C	Test DMI CDK LNY	24d 09h	1 13m	PROS
M			Viewing 1-20 of 20												Þ

TIP: Convert these Prospects to Appraisals to ensure your final offer reflects the most accurate valuation of the vehicle. <u>How to Video, linked here.</u>