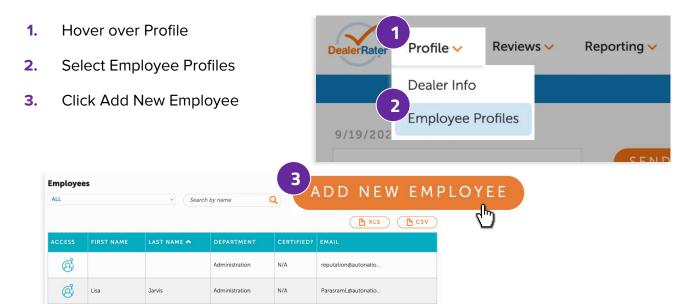


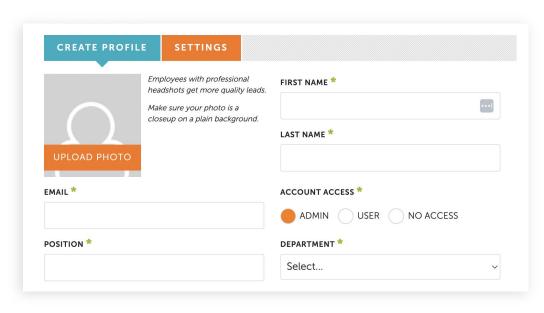
#### **Creating Employee Profiles**

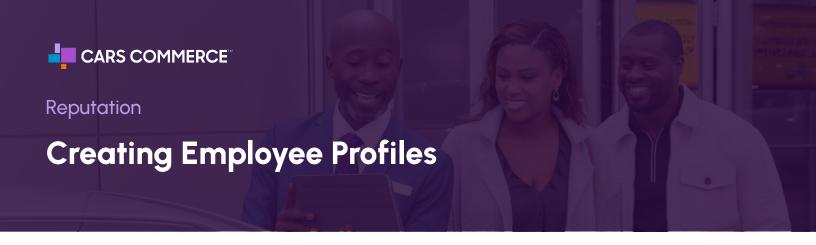
Admins can create employee profiles for their team members in the backend of the Dealer Panel.



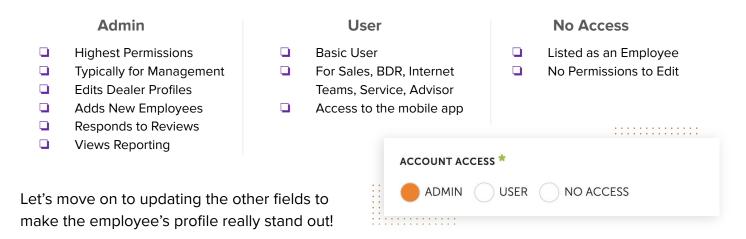
You'll be brought to a new screen. Ensure the Create Profile tab is selected to start. Let's begin with filling out the required fields.

- First Name
- Last Name
- Dealership Email
- Access Level
- Position



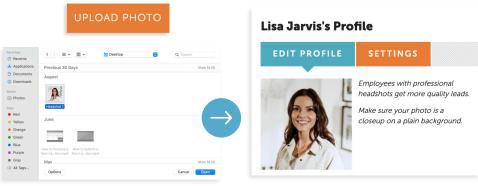


When assigning an employee a user type, consider the following:



Start by uploading a profile picture. This will provide customers a face to the name, and is always best practice to include!

- Select Upload Photo
- Choose an image from your computer
- Click Open



Choose a picture that is professional, well lit, easy to recognize, and has a simple background.

Bright, Forward Lighting
Clean Background
Professional
Recognizable
Smile and Be Yourself





Dark Photo

Back Lighting

Busy Background

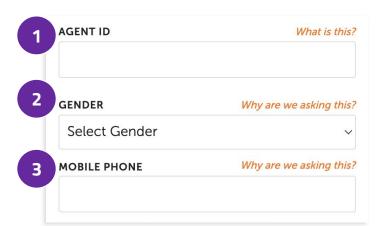
Difficult to Recognize



Now that you've added a great headshot image, click **Add More Profile Details** to continue building out a stand out profile.

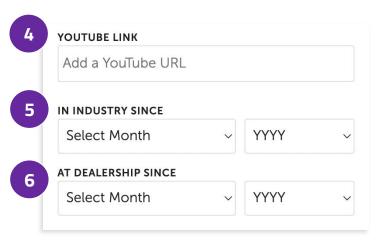
#### ADD MORE PROFILE DETAILS





- 1. Agent ID
- Gender
- 3. Mobile Phone Number

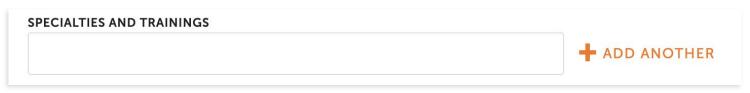
- 4. YouTube Link
- **5.** How Long You've Been in the Industry
- 6. How Long You've Been at the Dealership



Adding a link to a personalized welcome video from your YouTube channel and adding your experience at the dealership and industry will create a sense of credibility and expertise to your profile. Shoppers will notice and trust your experience!



Next, add any specialties and training certifications you've earned. Again, to add a level of credibility to your profile for shoppers. Some shoppers might seek out help from a dealer who specializes in what they're looking for.



If you speak any other languages, add those here. Speakers of other languages will seek you out at the dealership and you'll make their car-buying experience easier.

# American Sign Language Amother

Add a short bio that showcases and blends some personalized detail with your car industry expertise.

# Help prospects get to know you better. Experience, hometown, family, pets, hobbies, favorite car? Give them a reason to connect with you personally. Need Help?

Click for ideas on how to captivate with your bio!

Once you're happy with your profile, click Create User.





Reputation

## **Employee Profiles: Best Practices**

Follow these 5 Best Practices to create a stand out and effective profile.

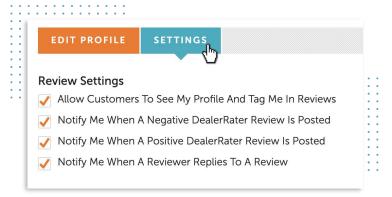
- 1. Adjust Notification Settings
- 3. Include a Welcome Video
- 2. Choose a Quality Photo
- 4. Promote your Profile
- 3. Write a Captivating Bio

#### **Adjust Notification Settings**

Select the Settings tab in the profile view.

Here you can check the box to allow that the user's profile can be viewed or tagged.

You can also adjust what type of notifications this user would receive.



Let's say you want to be notified if ever a negative review gets posted. With this box checked, you'll receive an email about the review, offering you the opportunity to approve our suggested response or edit it to address the review as you see fit.

#### **Choose a Quality Photo**

Upload a professional headshot to your profile. This encourages more quality leads and gives shoppers a recognizable face to seek out at your dealership (and submit a review for!).



Bright, Forward Lighting

Clean Background

Professional

Recognizable

Smile and Be Yourself



Dark Photo

**Back Lighting** 

Busy Background

Difficult to Recognize



Reputation

### **Employee Profiles: Best Practices**

#### Write a Captivating Bio

Create a personalized, relatable message for your bio by including:

- 3-4 Sentences (keep it concise!)
- Relatable details, like your interests and hometown
- Consider how those details relate to exceptional service at your dealership!

- What is your role at the dealership?
- How long have you worked there?
- Personal quote or motto
- Contact information

#### Add a Welcome Video

Let your personality shine with a video that focuses on the type of experience your shoppers will expect. This will help customers connect with your dealership in a more dynamic way, rather than just reading a static page on a screen.

Add a YouTube URL

Upload a video to your dealership's YouTube channel and link out the video in your profile settings!

- Keep your video about 30 60 seconds
- Use the same tactics as your headshot
- Add music or your Dealership's logo
- Make it easy to follow

#### **Promote your Profile**

- 1. Bookmark the page for easy access
- 2. Add to Email Signatures and Social Media Bios
- 3. Create a QR Code
- 4. Add Credentials to your LinkedIn profile

