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Below you will find the Conversations Specific Event Definitions with their respective triggers and GA4 Event Properties.

## Conversation Started

| ASC Event | Trigger | Custom Dimensions |
| :---: | :---: | :---: |
| asc_comm_engagement | The initial start to the chat tool <br> conversation sending a message | comm_status: 'start', <br> comm_type: 'chat', |

Conversation End Confirmed

| ASC Event | Trigger | Custom Dimensions |
| :---: | :---: | :---: |
| asc_comm_engagement | Confirming the end of the conversation | comm_status: 'end', <br> comm_type: 'chat', |

Conversation Escalated

| ASC Event | Trigger | Custom Dimensions |
| :---: | :---: | :---: |
| asc_comm_engagement | When the chatbot escalates the <br> conversation to a live employee <br> responder | comm_status: 'escalation', <br> comm_type: 'chat', |

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## Conversation Message Sent

| ASC Event | Trigger | Custom Dimensions |
| :---: | :---: | :---: |
| asc_comm_engagement | When the conversations chat bot or chat <br> employee sending a message | comm_status: 'engage', <br> comm_type: 'chat', |

Receive Video Request

| ASC Event | Trigger | Custom Dimensions |
| :---: | :---: | :---: |
| asc_comm_engagement | Video chat starts | comm_status: 'engage', <br> comm_type: 'video', |

## Accept Video Request

| ASC Event | Trigger | Custom Dimensions |
| :---: | :---: | :---: |
| asc_comm_engagement | User accepts the video share request | comm_status: 'video_start', <br> comm_type: 'video', |

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## Revoke Video Request

| ASC Event | Trigger | Custom Dimensions |
| :---: | :---: | :---: |
| asc_comm_engagement | User removes video share request | comm_status: 'video_end', <br> comm_type: 'video', |

## Video Chat Disconnected

| ASC Event | Trigger | Custom Dimensions |
| :---: | :---: | :---: |
| asc_comm_engagement | End of video chat | comm_status: 'video_end', <br> comm_type: 'video', |

## End Chat Dismiss

| ASC Event | Trigger | Custom Dimensions |
| :---: | :---: | :---: |
| asc_comm_engagement | User chooses to return to chat | comm_status: 'return_to_chat', <br> comm_type: 'chat', |

## Hours Directions Clicked

| ASC Event | Trigger | Custom Dimensions |
| :---: | :---: | :---: |
| asc_cta_interaction | Hours and directions option is clicked on by the user | element_color: ", element_order: ", element_text: 'get_directions', element_type: 'map', event_action: 'click', event_action_result: 'open', link_url: ", |

## Launcher Clicked

| ASC Event | Trigger | Custom Dimensions |
| :---: | :---: | :---: |
| asc_cta_interaction | starts the chat from the chat prompt | element_color: ",' <br> element_order: ", <br> element_text: 'launcher', <br> element_type: 'chat_tool', <br> event_action: 'click', <br> event_action_result: 'start', <br> link_url: ", |
|  |  |  |

## Messenger Generic Content Clicked

| ASC Event | Trigger | Custom Dimensions |
| :---: | :---: | :---: |
| asc_cta_interaction | Fires when a PDF or video generic <br> content is clicked on by the visitor | element_type: type, <br> event_action: 'click', <br> event_action_result: 'start', |

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## Messenger Minimized

| ASC Event | Trigger | Custom Dimensions |
| :---: | :---: | :---: |
| asc_cta_interaction | User minimizes Chat tool | element_color: '", <br> element_order: <br> element_tex: |
| 'minize_messenger', |  |  |
| element_type: 'chat_tool', |  |  |
| event_action: 'click', |  |  |

## Toggle Sent to Mobile

| ASC Event | Trigger | Custom Dimensions |
| :---: | :---: | :---: |
| asc_comm_engagement | User selects to push chat interactions to <br> their mobile device | comm_status: 'send_to_mobile', <br> comm_type: 'chat', |

## Unlock Pricing Started

| ASC Event | Trigger | Custom Dimensions |
| :---: | :---: | :---: |
| asc_comm_engagement | Begin to unlock the price option | comm_status: 'start', <br> comm_type: 'unlock_pricing', |

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## Proactive Message Reply Clicked

| ASC Event | Trigger | Custom Dimensions |
| :---: | :---: | :---: |
| asc_cta_interaction | Chat prompt "reply" clicked | element_color: ", '", <br> element_order:' <br> element_text: 'reply', <br> element_type: 'chat <br> eventol'action: 'click', |
| event_action_result: 'start', |  |  |
| link_url: ", |  |  |

Submit Trade In (formally conversations sent to crm)

| ASC Event | Trigger | Custom Dimensions |
| :---: | :---: | :---: |
| asc_comm_engagement | When a Trade in flow is completed | comm_status: 'engage', <br> comm_type: 'form', <br> department: 'trade', |

## Leave A Message Form Engage

| ASC Event | Trigger | Custom Dimensions |
| :---: | :---: | :---: |
| asc_comm_engagement | Fires when no agent is available and the <br> Leave a Message Form is started | comm_status: 'engage', <br> comm_type: 'form', |

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Leave A Message Form Submit

| ASC Event | Trigger | Custom Dimensions |
| :---: | :---: | :---: |
| asc_comm_submission | Fires when no agent is available and <br> the Leave a Message Form is <br> submitted | comm_status: 'send_deal', <br> comm_type: 'form', <br> department, |
| asc_comm_submission_\$\{department\} | Fires when no agent is available and <br> the Leave a Message Form is <br> submited | comm_status: 'send_deal', <br> comm_type: 'form', <br> department, |

Send to SMS Long

| ASC Event | Trigger | Custom Dimensions |
| :---: | :---: | :---: |
| asc_comm_submission | Flres long form event when SMS <br> Long Form is submitted. | comm_status: 'send_deal', <br> comm_type: 'sms', <br> department, |
| asc_comm_submission_\$\{department\} | Flres long form event when SMS <br> Long Form is submitted. | comm_status: 'send_deal', <br> comm_type: 'sms', <br> department, |

Send to SMS Short

| ASC Event |  | Trigger |
| :---: | :---: | :---: |
| asc_comm_submission | Flres short form event when phone <br> number is submitted. | comm_status: 'send_deal', <br> comm_type: 'sms', <br> department, |
| asc_comm_submission_\$\{department\} | Flres short form event when phone <br> number is submitted. | comm_status: 'send_deal', <br> comm_type: 'sms', <br> department, |

## Lead Gate

| ASC Event | Trigger | Custom Dimensions |
| :---: | :---: | :---: |
| asc_comm_submission | Fires when the user's name and phone or email is collected from the bot or agent | comm_status: 'send_deal', comm_type: 'form', department, |
| asc_comm_submission_\$\{department\} | Fires when the user's name and phone or email is collected from the bot or agent | comm_status: 'send_deal', comm_type: 'form', department, |

** $=$ conversion event

## Parameters

are the additional data points, collected/associated with events, allowing for deeper analysis/insights into the performance of Online Shopper. For example, on a sales form event (asc_form_submission_sales), we will also pass along the vehicle information through parameters (such as vin, make, model, year...) if your website has the asc_datalayer.

While parameters are being passed with the events, they (parameters) need to be registered as Custom Dimensions within GA4 in order to have access to the additional data within the GA4 interface.

Below is all the parameters which are associated with Online Shopper events. Parameters notated with a * are the parameters DI has registered as custom dimensions in our DI managed GA4 properties.

| PARAMETERS/ CUSTOM DIMENSION | PARAMETER DEFINED | EXAMPLE VALUE |
| :---: | :---: | :---: |
| event_owner* | Who is triggering the event | conversations |
| department * | Department associated with the event | sales |
| flow_outcome * | If event action resulted in an specific outcome that was part of a flow | Viewed, finished, added |
| item_payment | Payment shown, or selected which is associated with the event | Ioan |
| item_id * | VIN Number | 4Y1SL65848Z411439 |
| event_action | What action was taken for the event | click |

[^1]CARS COMMERCE
PARAMETERS/
CUSTOM DIMENSION
item_number*
item_price *

CARS COMMERCE

Please follow these steps to set up custom definitions in a GA4 property:

- Go to admin

- Under 'Data display’ click ‘Custom Definition'


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- Click on 'Create Custom Dimensions' button

- Fill out the dimension name (in this example we are using 'flow_outcome') and choose the parameter that correlates. Then click 'Save’


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Below are the events you'll receive from Online Shopper along with the associated parameters.
*Please note that if a parameter is not available or does not apply for that specific event, it will be passed as a blank value.

| EVENT | ASSOCIATED PARAMETERS |
| :---: | :---: |
| asc_cta_interaction | ```event_owner page_type element_text element_color element_order element_type event_action event_action_result link_url item_id item_number item_price item_condition item_year item_make item_model item_variant item_color item_type item_category item_fuel_type item_inventory_date``` |
| asc_comm_engagement | ```event_owner page_type comm_type affiliation element_position department affiliation_id comm_status item_id item_number item_price item_condition item_year item_make item_model item_variant item_color item_type item_category item_fuel_type item_inventory_date``` |


| EVENT | ASSOCIATED PARAMETERS |
| :---: | :---: |
| asc_comm_submission | event_owner <br> page_type <br> comm_type <br> affiliation <br> element_position <br> department <br> affiliation_id <br> comm_status <br> item_id <br> item_number <br> item_price <br> item_condition <br> item_year <br> item_make <br> item_model <br> item_variant <br> item_color <br> item_type <br> item_category <br> item_fuel_type <br> item_inventory_date |
| asc_comm_submission_\$\{department\} | event_owner <br> page_type <br> comm_type <br> affiliation <br> element_position <br> department <br> affiliation_id <br> comm_status <br> item_id <br> item_number <br> item_price <br> item_condition <br> item_year <br> item_make <br> item_model <br> item_variant <br> item_color <br> item_type <br> item_category <br> item_fuel_type <br> item_inventory_date |


[^0]:    ${ }^{* *}=$ conversion event

[^1]:    * = parameter is recommended to be set up as a Custom Dimension
    ${ }^{* *}$ = conversion event

