With the Conversations chat tool, be sure to never miss a chat, even if an agent isn't online. Reference the chat flowchart below to determine what makes a chat "missed."

#### **CONVERSATIONS FLOW**

Let's say a shopper starts a chat with your dealership. They select the department they intend to speak with and do so during your dealership's business hours:



#### THE LEAD GATE IN ACTION

Enabling the Lead Gate will capture the shopper's first name, last name, and either email or phone number prior to connecting a live dealership agent to the chat.

Enabling the Lead Gate allows dealerships to capture leads for their CRM even if the chat is considered missed or there isn't a live agent to engage in the chat.



To enable the Lead Gate go to **Visitor Experience > Other Settings**, then toggle Lead Gate to **Enabled**. Don't forget to select Save Changes at the bottom of the screen.

Desembler	First off, may I have your name?
	Lisa
CHICKEN, AT	Hi Lisa! What's your last name?
	Jarvis
ORVERAT	Thank you.
ORIVIOLEY	Could you please tell me your email or phone number?
	ljarvis@dealership.com
CHRISTIC CHRISTIC	Thanks, Lisa!
CHEVILLE	One moment while I connect you to the Sales department.
	Katie Unger has joined the conversation 10:31 AM
Cience	All right, I've got Katie here to help you now.
Your m	nessage here 🕨 🍉 🌆

See Lead Gate in action! The Lead Gate starts as a conversation with Ana Bot.

When the shopper selects the department they intend to begin a chat with, Ana Bot will ask a series of questions to capture their contact information, including:

- First Name
- Last Name
- Email or Phone

Once the shopper answers, Ana Bot will connect them to a live agent. If the chat is missed, the contact information will be collected as a lead.



#### LEAVE A MESSAGE FORM

The Leave a Message Form allows the visitor to leave a message by submitting answers to a few questions that will roll to the aThis will replace Ana Bot's leave a message flow. To enable the Leave a Message Form, go to Visitor Experience > Other Settings and toggle to Enabled.

		Leave a Message Form Allow the visitor to leave a message via form. This will replace AnaBot's leave a message flow. The balance of the balan				
				Dealership Department Training		~
The form will ask for:			First Name *			
<ol> <li>Which</li> <li>Their I</li> <li>Their I</li> </ol>	Departme =irst Name _ast Name	nt they want to talk t	:0	Last Name *		
<ol> <li>Their I</li> <li>Their I</li> <li>A brie</li> </ol>	Email Mobile Pho f message	ne Number (optiona	1/)	Email *		
Then they wi	ll click <b>sub</b>	nit.		Mobile Phone		
				Message *	iubmit	

CONVERSATIONS<sup>™</sup> | Use is subject to <u>Terms</u>.



### LIVE AGENT STATUS

Within the Live Agent Status tab, you can view all Agents associated with your dealership.

You will be able to see who is:

Available			Available 🗸		
Away			Available	Front End	
Do Not Disturb			Away		
Offline	Live Agent Status		Do Not D	isturb	
				Filter	
		Data is refreshe	ad every 60 seconds		
		Name	Active Chats		
		Katie Unger	0		
		<ul> <li>Lisa Jarvis</li> </ul>	0		
		Ann Larson	0		
		David Cowan	0		
		<ul> <li>David Martinez</li> </ul>	0		
		<ul> <li>Janet S.</li> </ul>	0		

If a coworker says they're not receiving chats, check here to see if they're set to Available!

