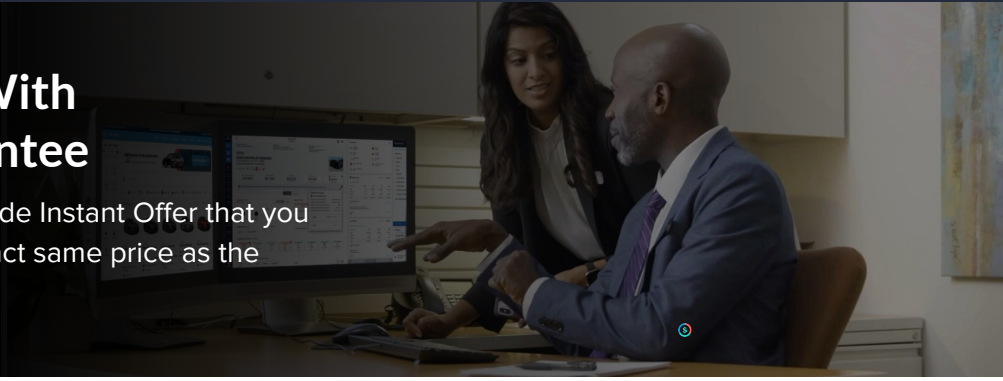


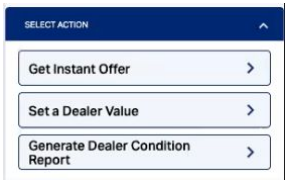
# How To Liquidate Cars With Our Instant Offer Guarantee

If you acquire a vehicle from an Accu-Trade Instant Offer that you don't plan to sell, we will buy it at the exact same price as the offer, guaranteed. Here's how it works.

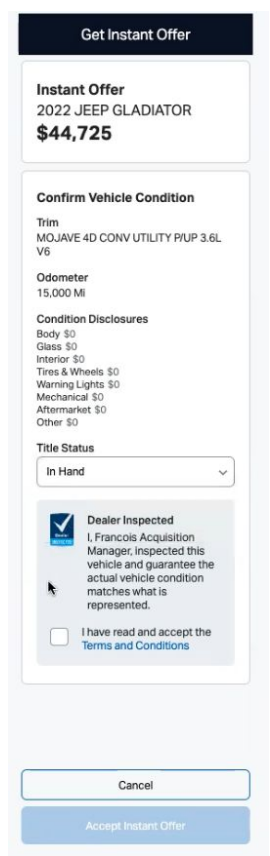


## 1 Get Instant Offer

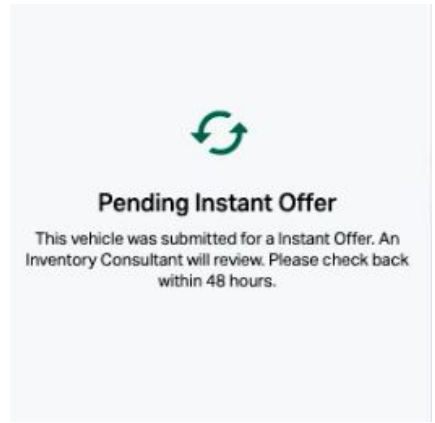
- I. Select 'Get Instant Offer' on the Action menu, located in the lower right corner of the appraisal screen in Accu-Trade. Note: Requirements for the vehicle are that it must have 11 photographs, and interior and exterior color must be displayed.



- II. Verify the Offer Summary, Condition Report, Title Status, and agree to the Disclosures.

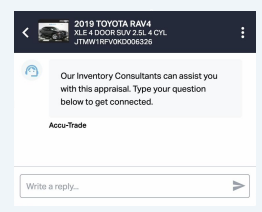


- III. Click "Accept Instant Offer", then you will be taken to the last screen which will show your offer is pending and under review.



## Have a Quick Conversation

The Trade Desk<sup>2</sup> will then be notified and an Accu-Trade Inventory Consultant<sup>3</sup> will be in touch via the chat window.



Since all offers are subject to condition validation, the Accu-Trade Inventory Consultant may ask for additional pictures or more thorough descriptions during the Sell Process and the offer may be further adjusted +/- if under/over described. All offers must be accepted by both the dealership and the Trade Desk before moving forward.

### 3 Send Documents & Title Status

- I. Email [BOS@accu-trade.com](mailto:BOS@accu-trade.com) within **24 hours** of sale, addressed to:

R. Hollenshead Auto Sales, Inc.  
1182 N. Military Trail, West Palm Beach, FL 33409

- II. **Title Status.** In your email, please note if the title is “in hand” or a payoff. If the title is “**in-hand**”, provide a picture of the front and back of the title. If the title is a “**payoff**”, the dealership is responsible for producing the title within 21 business days. It is recommended to verify with the lender that you will have the title within this timeframe. **Note:** If the title cannot be produced within 21 business days, the offer must be resubmitted by the dealership and is subject to change based on current market value.
- III. **Send Vehicle Title.** Once the vehicle title is in hand, mail the physical title to:

R. Hollenshead Auto Sales, Inc.  
1373 Lancaster Rd, Manheim, PA 17545

### 4 Transportation Options

The vehicle must be transported to of the 4 designated Manheim Auction drop-off locations:

Manheim PA

Manheim Dallas

Manheim SoCal

Manheim West Palm

Leaving dealers with two transportation options:

- I. **Option 1: Vehicle Pick-up.** Shipping can be arranged by R. Hollenshead Auto Sales, Inc. for a \$350 fee, which is deducted from the offer.
- II. **Option 2: Vehicle Drop-off.** The dealership is can also provide their own shipping method, and is responsible for delivering the vehicle(s) to the drop-off location within 72 Hours.

### 5 Liquidation Process

Upon arrival at the facility, the vehicle will be verified against the dealer Condition Report. Any discrepancies found will be notated and the offer may be adjusted further. In the event that an offer adjustment is needed, an Accu-Trade Inventory Consultant will communicate with the dealer directly to work towards a mutually acceptable offer amount. If an agreement cannot be reached, the dealer is responsible for picking up the unit from the facility in a timely manner. Once the offer is finalized and there are no further offer adjustments needed, the Accu-Trade Inventory Consultant will confirm receipt and complete the sale.

### 6 Dealer Payment

Once Accu-Trade receives the title of the vehicle, assuming the vehicle has passed inspection as outlined in the Liquidation process, payment will be sent overnight via check.

#### Notes

<sup>1</sup> **Trade Desk.** A team of Accu-Trade Inventory Consultants who will assist you with valuation and in-app questions, appraisal assistance or facilitation of selling a vehicle by leveraging the Cash Offer

<sup>2</sup> **Accu-Trade Inventory Consultant.** Trade Desk representatives from Accu-Trade that are dedicated to answering dealer’s valuation questions and helping with the selling process.

Find out more at [www.accu-trade.com](http://www.accu-trade.com)